

# Security Distributing & Marketing Magazine

## 2007 Top 100 National Systems Integrators

2007 Rank	Company, headquarters city, state	Revenue 2006	Estimated Revenue	New Projects 2006	Largest New Project	Smallest New Project	% of projects funded by Homeland Security	Full-time Employees	Business Locations
1	Siemens Building Technologies Buffalo Grove, Ill.	\$1,279,080,569	n/a	n/a	n/a		7,200		
2	SimplexGrinnell LP Westminster, Mass.	\$1,000,000,000		10,000	\$20,000,000	\$50,000	1	11,500	140
3	ADT Security Services Inc. Boca Raton, Fla.	\$782,400,000	e	n/a	n/a	n/a		n/a	
4	Diebold Inc. North Clanton, Ohio	\$775,200,000		n/a	\$5,000,000	\$3,000		5,750	600
5	Stanley Security Solutions Indianapolis, Ind.	\$739,000,000		1,100	\$5,000,000	\$3,000	8	3,000	70
6	Ingersoll Rand Carmel, Ind.	\$218,720,000	e	5,000	\$5,000,000	n/a		1,000	50
7	First Service Security (dba SST - Intercon Security) Norrison, Pa.	\$176,400,000		1,573	\$13,000,000	\$4,000	10	505	18
8	Red Hawk Industries Greenwood, Colo.	\$124,787,000		1,567	\$889,650	\$225		656	26
9	Securitas Security Systems USA Inc. Norcross, Ga.	\$118,000,000		n/a	n/a	n/a		600	48
10	Convergint Technologies LLC Schaumburg, Ill.	\$82,013,000		2,000	\$5,000,000	\$2,500	5	485	18
11	CompuDyne Corp. Gaithersburg, Md.	\$60,126,658		300*	\$4,000,000	\$450,000	25	112	5
12	North American Video Brick, N.J.	\$60,000,000		110	\$10,000,000	\$25,000	9	140	7
13	Kastle Systems Arlington, Va.	\$59,850,000		n/a	\$1,350,000	n/a		455	8
14	Adesta LLC Omaha, Neb.	\$46,126,000		77	\$8,102,000	\$1,700		137	14
15	Henry Bros. Electronics Inc. Fair Lawn, N.J.	\$40,489,000		976	\$7,500,000	\$25,000	3	154	7
16	NetVersant Solutions Inc. Houston, Texas	\$40,000,000	e	n/a	n/a	n/a		n/a	28
17	North American Video Corp (dba NAVCO Security Systems) Anaheim, Calif.	\$40,000,000		1,400	\$450,000	\$10,000		122	13
18	RFI Communications & Security Systems San Jose, Calif.	\$38,890,000		1,685	\$980,000	\$500	8	217	6
19	National Security Systems Inc. Manhasset, N.Y.	\$32,260,000		4	\$18,650,000	\$2,100		21	1
20	Initial Electronics Chicago, Ill.	\$30,000,000		1,450	\$1,500,000	\$15,000	4	175	6
21	Tri-Signal Integration Inc. Sylmar, Calif.	\$28,652,581		586	\$2,400,000	\$5,000		225	9
22	TAC Carrollton, Texas	\$28,500,000		860	\$6,800,000	\$10,000	7	1,021	18
23	Tech Systems Inc. Duluth, Ga.	\$27,774,636		350	\$7,566,986	\$20,000		135	6
24	VideoTronix Inc. (dba VTI Security) Burnsville, Minn.	\$26,400,000		n/a	\$1,100,000	\$1,000		110	5
25	Allied Safe & Vault Co. Inc. (dba Allied Fire & Security) Spokane, Wash.	\$26,000,000		1,600	\$300,000	\$1,000	3	160	3
26	Security Corp. Novi, Mich.	\$23,992,827		963	\$739,182	\$2,000	1	115	3
27	ASSI Security In. Irvine, Calif.	\$22,986,000		698	\$1,089,493	\$535	3	115	2

e - estimated value      \* - approximate

Source: [http://www.sdmmag.com/CDA/Articles/Cover\\_Story/BNP\\_GUID\\_9-5-2006\\_A\\_1000000000000132943](http://www.sdmmag.com/CDA/Articles/Cover_Story/BNP_GUID_9-5-2006_A_1000000000000132943)



### Branch Locations

**Eastern Washington & Northern Idaho**  
425 W. Second Ave., Spokane, WA, 99201  
Phone: 509-624-3152 Fax: 509-624-6909  
Toll Free: 1-800-448-8338

**Western Washington**  
3051 East Valley Rd., Renton, WA, 98057  
Phone: 425-988-6500 Fax: 425-988-6501  
Toll Free: 1-888-333-3921

**Oregon & Southern Washington**  
530 NE Couch St., Portland, OR, 97232  
Phone: 503-281-1177 Fax: 503-288-1539  
Toll Free: 1-800-729-3925